



BD Succeed
Your Business Development Resource

ABOUT THE COMPANY

BD Succeed is a business development consulting firm specializing in helping companies drive revenue growth without the salary and overhead costs associated with a full-time employee.

Whether your company is selling into federal and state governments or commercial industry, BD Succeed has the relationships and expertise to get you in front of decision makers, shorten your sales cycle, and help you close more deals!

In these unprecedented times, and in our evolving business landscape, companies are redefining how they operate. A remote workforce has become standard, and businesses are realizing that they can cut overhead while still growing their revenue.

Small businesses with limited bandwidth and budget for full-time business development executives look to BD Succeed to lead their growth initiatives and help build their client portfolios. We also help business owners with the operational issues resulting from the challenge of organic growth.

Does your company need help ramping up its business development efforts? Contact us today for a complimentary consultation to learn more about how we can help you grow your business.

www.bdsucceed.com

ABOUT THE FOUNDER



Ryan C. Toni is the Founder & CEO of BD Succeed LLC. He's a proven Business Development Executive, Team Leader, and Connector with 20+ years of experience across federal and commercial markets.

Ryan has held various sales, business development, and leadership roles, serving government contracting, information technology, healthcare & insurance, and financial services industries.

Throughout his career he's been responsible for originating and expanding relationships with business owners, C-suite executives, federal & state agency executives, and strategic partners.

He has vast expertise in business development, capture management, proposal management, business operations & strategy, corporate development, organizational development, team building, and leadership.

Ryan holds a BS degree in Health Policy and Administration from Penn State University, a Cybersecurity Strategy Certificate from Georgetown University, and an MBA focused on National Security from George Mason University. <https://www.linkedin.com/in/ryantoni/>